



# LAKE POINTE

AT DISCOVERY BAY

## PLATINUM BROKER PRICE LIST

Model Name	Size (sq ft)	Exposure	Floors	Starting Price *
<b>1 BEDROOM</b>				
1A	520	South	2-6	\$642,900
1B	483	East	2-6	\$607,900
1C	480	West	3-6	\$598,900
1D	547	West	3-6	\$644,900
1E	548	East	3-6	\$646,900
1G	527	North	3-6	\$618,900
1H	508	North East	3-6	\$616,900
<b>1 BEDROOM + DEN</b>				
1A+D	676	East	3-6	\$769,900
1C+D	592	South	3-6	\$691,900
1D+D	637	South West	3-6	\$750,900
1E+D	603	West	3-6	\$703,900
1M+D	540	East	2	\$656,900
<b>2 BEDROOM</b>				
2AI	670	North		\$746,900
2Alb	643	North	2-6	\$729,900
2Ala	694	North	2-6	\$762,900
2BI	711	South	3-6	\$817,900
<b>2 BEDROOM &amp; DEN</b>				
2C+D	891	South	2-6	\$956,900
2E+D	950	South East	3-6	\$1,008,900
2M+D	806	North East	2	\$863,900
<b>3 BEDROOM</b>				
3C	1179	West	2	\$1,179,900

\* Starting from Price. Some units include a premium. Please see Sales Representative for details on pricing and available inventory.

### Highlights

1 Valet Smart Community Technology  
 An Abundance of Indoor and Outdoor Amenities  
 Suites Feature: 9' Ceilings,  
 Quartz or Granite Counters included in Kitchen including island (as per plan)  
 Luxurious Wide Plank Laminate Flooring throughout (as per plan)  
 Ideally Located in the sought after South West Ajax!  
 Walking distance to Trails parks, and the lake!

#### EXTENDED LIMITED TIME DEPOSIT STRUCTURE

\$5,000 on Signing  
 Balance to 2.5% in 30 days  
 2.5% November 15, 2023  
 2.5% May 15, 2024  
 2.5% November 15, 2024  
 2.5% May 15, 2025  
 2.5% November 15, 2025  
 5% on Occupancy

**OCCUPANCY:**  
 Commencing September 2027

**Deposits Payable To:**  
 Harris, Sheaffer LLP, in Trust

**Parking:**  
~~\$60,000 + HST~~ **\$50,000 + HST**  
 \* Limited Time Offer

**Locker:**  
 \$7,500 + HST

**Sales Office**  
 253 Lake Driveway West  
 Ajax, ON

**Sales Office Hours:**  
 Mon-Thurs 1pm-7pm  
 Friday - CLOSED  
 Sat & Sun 12-5pm

**Tel: 289-660-6022**  
**Sales@lakepointecondos.ca**

#### Maintenance fees:

Unit: Approx. \$.057/sq ft  
 hydro & water separately metered

**Rogers Smart Community Services**  
**+Bulk Internet: \$57.57/month**

Parking Maintenance:  
 \$49.99/month

Locker Maintenance: \$19.99/month

#### Sales Representatives:

Mirela Jelic  
 Mahfuz Hossain  
 Marjorie Celis