HIGHLAND COMMONS – SALES & PURCHASING PROCEDURES

- 1. Worksheets will be accepted starting Thursday May 19th at 9 a.m. Worksheets will be tracked and clients will be registered to the agent that they submitted a worksheet with first. Duplicate worksheets under the same name will not be considered.
- 2. Please submit all worksheets to: worksheets@royallepagesignature.com
- 3. Allocations will be provided by <u>Tuesday, May 24th</u>. Exact suite requests may not be considered in the first round of allocations; however, we encourage you to continue submitting worksheets so that we may reallocate suites as they come back.
- 4. Signings will begin on <u>Thursday, May 26th</u>. You will be contacted on Tuesday, May 24th with your allocation and the link to book your signing appointment(s).
- 5. All allocations must have a booked signing appointment by 12 p.m. on Friday, May 27th. Any allocations without a signing appointment can be re-allocated at our sole discretion and without notice
- 6. All signings will be booked in **30-minute time slots** and held at our Presentation Centre located at **1650 Military Trail, Scarborough**. Should there be any questions about the Agreement, these will be addressed in the **10-day cooling period**.
- 7. We will only honor the prices quoted for the Purchaser whom the suite was booked to sign under. If you reschedule the signing appointment with a new Purchaser, they are subject to an increased Purchase Price. NO NAME CHANGES will be accepted at any time.
- 8. At the time of signing, the first deposit must be by CERTIFIED CHEQUE/BANK DRAFT made out to MINDEN GROSS LLP IN TRUST. The remaining 4 post-dated cheques must be provided at the time of signing or the purchaser is not eligible to purchase.
- POA's will be accepted only if they are notarized by a practicing Canadian lawyer and our office is provided with an original copy.
- 10. Agreements being purchased under a Corporation will require a copy of the Articles of Incorporation and must be signed by an Authorized Signing Officer of the corporation. These Agreements must also include, as a purchaser, an individual who personally qualifies for a Mortgage Approval. The Mortgage Approval MUST include ALL purchasers, including the

- corporation. Purchase Agreements solely under the name of a corporation will not be permitted.
- 11. Only one Agreement per name and two per household.
- **12.** Firm Mortgage Approvals satisfactory to the Vendors requirements, MUST be provided within the <u>ten-day cooling period</u>.
- **13.** Broker Referral Agreements will be prepared upon a firm Agreement of Purchase and Sale, receipt of all post-dated deposit cheques and receipt of a qualified Mortgage Approval.