

FREQUENTLY ASKED QUESTIONS

- 1. Will you be providing contactless sales?
 - Our sales representatives will be available for virtual appointments via Zoom. Please contact <u>kstafford@1111realty.ca</u> to book an appointment. In person Sales will also be offered by request with the agreement being completed on DocuSign.
- 2. What software do I need for my virtual appointment?
 - For video conferencing, we are available via Zoom. For signing an agreement, we will require you to be at a computer for your appointment with the ability to host the DocuSign application.
- 3. How will I be able to sign my agreement?
 - Signing will be available within your virtual appointment through DocuSign.
- 4. How will I receive my documents once I've purchased?
 - Once you have signed the APS via DocuSign and drop off the deposit cheques at Reid's Heritage Homes head office, a member of the Eleven Eleven Sales Team will contact you to book a second (shorter) appointment where you will virtually sign the acknowledgment while receiving your documents via email.
- 5. What do I do after I signed the agreement?
 - After you have received your agreement and condominium documents you have ten
 calendar days to review your documents, consult with your solicitor and direct any
 questions you may have to our sales team. Our sales team will be able to help with any
 question which you may have during this time!

POET & PERTH SPECIFIC FAQ'S

- What type of Homes are being built at Poet & Perth
 - Poet & Perth is a new Community offering Back to Back Townhomes and Rear Lane Garage Townhomes, along with Small and Large Bungalow Townhomes.
- What is the average size of the homes?
 - The homes range from 1,022 square feet (the smaller bungalows) to 1,599 square feet (the rear lane garages).
- How many Homes will there be in total?
 - There will be 392 homes built across 5 phases. There is a total of 68 homes available in Phase 1.
- When can we select our finishes?
 - A member of Reid's design team will contact you prior to your decor appointment to schedule and discuss the next steps. The selections will be made from Pre-Selected Designer Appointed packages with Standard and Upgrade options available. Please refer to the design package booklet for more details on the professionally selected finishes available at Poet & Perth.
- What is the maintenance fee for each home and what does that include?
 - The maintenance fee is \$198/month. The maintenance fees cover garbage collection, snow removal, community landscaping, individual lawn care and shared road.
- Do all homes come with Parking?
 - Yes! All homes will have their own garage for at least a single car and driveway with space for at least one additional vehicle.
- When will the project be completed?
 - Occupancy is scheduled for June to November 2024. Please speak to the sales representative for more details on specific lot closing dates.
- How far is Poet & Perth from Downtown Stratford?
 - We are a short 5 minute drive from the beautiful downtown core of Stratford, Ontario.







POET & PERTH SPECIFIC FAQ'S

- What is the deposit structure?
 - \$5,000 with agreement
 - Balance to 5% in 30 days
 - 2.5% in 90 days
 - 2.5% in 120 days
- Who are the deposit cheques made out to?
 - Robinson Carpenter LLP in Trust
- Will you require a mortgage pre-approval?
 - Yes! We require a mortgage pre-approval which references the project, lot number and purchase price, within ten days of signing the agreement.
- What are the ceiling heights of the homes?
 - Ceilings are 9' on main as per plan. Please see sales representative for further details.
- Do the bungalow townhomes have basements?
 - Yes, both the small and large bungalow townhomes have basements.
- Are there lots with walkouts?
 - Yes, all of the large bungalows lots in phase one and some of the smaller bungalow lots have full walkouts, as per grade. Please speak to the sales representative for confirmation of which lots have grading which allows for walkouts.

Please do not hesitate to reach out to our Sales Representative for more information.

Thank you, The Poet & Perth Sales Team

Sales Representative: Katriina Stafford Email: kstafford@1111realty.ca





